

#### Henrich Electronics Corporation

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Excellence in Industrial Ethernet Switches and Wireless Communications



#### About Us

#### Henrich--Your Trusted Partner for Industrial Ethernet Solutions

Founded in 2003 in Walnut, CA, USA, Henrich Electronics Corporation has been helping customers across the globe to manage their industrial systems with rugged and secured Ethernet Networking Products in various industries, such as power utilities, transportation, oil and gas, factory automation, remote monitoring, etc. Working with world-leading suppliers, Henrich's team focuses on designing, engineering, manufacturing and marketing a full range of leading edge products and services. Always keeping up with the technology trend changes, we ensure that you are working with a trusted partner and onestop shop for all your needs in industrial Ethernet products and services.















### **Complete Industrial Product Offering**

- **Applications**
- Switches

- Converters



• IEC61375 Switches for Train Communications • IEC61850-3 Switches for Utilities • Industrial Core Routers Supporting Large Scale Networks with 10G Ports • Full Layer 3 Gigabit Ethernet • Multi-Industry Certified Din-Rail/Rack-mount Managed Ethernet Switches • Low Cost Full Line of Din-Rail/ Rack-Mount Unmanaged Ethernet Switches Modular Switches Supporting up to 64 Ports • Full Line of PoE/PoE + Industrial Ethernet Switches • Ethernet/Fiber Media • Industrial Wireless AP and 4G Routers with Redundancy • Network Management Software Supporting Largescale Networks • Your OEM/ODM Products





## **Applications**

- Utilities

- Systems
- Processing
- Mining

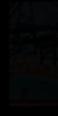












• Train Controls and Other Onboard Data Communications

• Solar and Wind Systems Communications • Intelligent Cities • Intelligent Transportation • Water Treatment Chemical/Petroleum • Industrial Automation • Laboratory Testing Security Access Systems • Machinery and Robotics Communications





### **Proven Capabilities**

- Selected Industrial Controls Advisor for the Ministry of Transport Information Security Committee, China (2016)
- Successful Implementations for Ethernet Solutions for Subway Systems in Seven Cities in China
- Chosen Supplier for China Rail, out of 20+ competitors, for the Next Generation Industrial Switches for on-board Train Communications Networks
- Premium Supplier for On-board Layer 3 Switches for Multiple City Tram Systems
- Successful Delivery of Industrial Switches for the World's Largest ITS Systems in the City of Changchun, China, 2015
- Qualified Supplier for Major Solar-Power OEM companies in Germany (SMA) and Others Around the World
- Qualified Supplier for Huawei Enterprise Business Unit Group



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# **Global Customers**

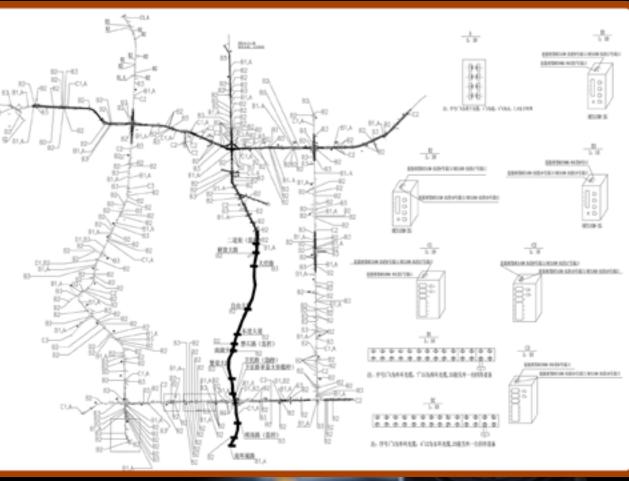


#### ITS Case Study

The Intelligent City ITS Project in the City of Changchun, China

#### **Project Profile**

- Initial Project Survey and Onsite Investigation was Done Through 2014
- Henrich Engineers Spent 2 Month On-site Time to Help Develop the Complete Project Topology
- Over 2,000 Layer 2 Switches + Layer 3 Switches were Deployed in This Project
- Project was Approved by The City of Changchun in 2015



# **Case Topology**



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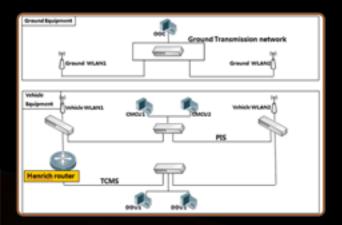
The Fault Prevention Systems for Subway Line 2 and Line 4 in the City of Suzhou, China

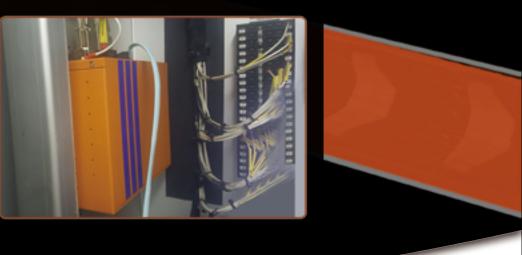
#### **Project Profile**

- The System is The First Fault-Prevention Project, Provided by Scoda, Installed in China for The Subway Systems
- The System is to Send The On-board Fault Monitoring Messages to The Wireless APs Installed along The Tracks in The Tunnel
- The Project Required That The On-board Layer 3 Switches Change Its Routing Functionalities in Order to Accommodate The Unique Communication Requirement among All the On-board and Off-board Equipment



- Henrich Owns 100% Layer 2 and Layer 3 Software Firmware to Be Able to Quickly Develop The Right Features for The Customer
- Henrich Spent Total of 18 Months to Accommodate The Changing Requirements for This Project
- The Project was Satisfactorily





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Accepted by The Customer



# Leading Edge EN50155 Rail Switches



- EN50155 Layer 2 Switches
- EN50155 Layer 3 Switches
- EN50155 Gigabit Switches
- EN50155 PoE/PoE + Switches
- EN50155 Wireless APs and 4G Routers

#### Complete Train **Communications Product Offering**

- Standards

- the Train

• Compliant with IEC61375 RingOn Redundant Rapid Recovery System < 15 ms, with Full Layer 2 and Layer 3 Management Features • Dual Power Supplies for Power Redundancy, Voltage 24~160VDC • Fanless Cooling Design, Support -40~75°C Operating Temperature, IP67 Enclosure • Alarm with One Relay Output (M12 Connector) Support Bypass Function to Allow Continuous Communications throughout • Up to 18 10/100/1000 BaseT Ethernet Ports (M12 Connector)

#### **Complete Wireless Product Offering**

- Provide Wide Range Indoor and Outdoor Wireless AP and 4G-LTE Products
- Support the Next Generation 802.11ac High Performance Gigabit Wireless Router Applications
- Industrial Grade AP Products Support Wireless Motion Communications for up to 120 Kilometers/Hour (75 Miles/ Hour) for Vehicle/Ground Communications
- Wireless AP Products Can Cover up to 5 Kilometers (3.1 Miles) for Applications within the City and up to 10 Kilometers for Applications in the Subburbs
- Support 5GHz (including 5.1GHz and 5.8GHz) Wireless Frequencies Simultaneously as the Redundant Wireless Backups to the Important Wired Connection



#### **Complete Wireless Product Offering**

- Time
- 3G, 2G
- - Interrupted.

- Notification

• Multiple Security Strategies Such As Wep, Trip, CCMP, User Isolation, etc • Green Wireless Designs: Support PPC Technology to Ensure Dynamic Adjustment of AP Routers Bidirectional Power Wattage, to Reduce Energy Usage and Exend the Standby

• Support Multiple Channel Cellular Services Including LTE, • 4G-LTE as the Upload Connection to Provide the Backup Data Output When the Wired Connection Is • Up to 150Mbps 4G-LTE Connection Is Supported Support GPS Positioning Support Text Message



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## **Core Capabilities** and Technologies-- #1

#### Software

- Ethernet Full Layer 2 and Layer 3 Code Ownership and Customization
- Linux OS Customization
- Driver Development
- Protocol Development
- Windows Based Network Management Software
- Full Layer 2 and Layer 3 Management Functions
- High Security: ACL, ARP, Port Speed Limit, Link Aggregation, ID Authentication, Etc

		Service:		
		Notes:		
10 T		A virtual LAN, commonly known as a vLAN or as a VLAN, is a method of creating independent logical network, several VLANs can co-exist within such a network. This helps in network. This helps in	1	
	Enable	domain and aids in network administration by separating logical segments of a LAN		
		(like company departments) that should not exchange data using a LAN (they still can exchange data by routing).		
	0	A VLAN consists of a network of computers that		
	0	behave as if connected to the same link layer network - even though they may actually be physically		
		connected to different segments of a LAN. Network administrators configure		
	0	VLANs through software rather than hardware, which makes them extremely flexible. One of the biggest	1	
		advantages of VLANs emerges when physically moving a computer to		
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- Industrial Level 4 designs for Utilities, Train, Mining, Oil/Gas Applications • IEC61850, IEC61375, ULC1D2, UL864 Vertical Market Certifications • Unique under 15 ms Redundancy for 3rd Party Devices • Use of the Highest Quality/ Performing Components including Broadcom and Intel Products • Hot Swappable Power Supplies and Modular Designs Modular Switch Designs for Up to 64 Ports • Patented Heat Dissipation for High Power Intensity Designs for PoE Plus Switches • Unique Integrated Industrial Wireless AP and 4G Router Designed in One Product

## **Core Capabilities** and Technologies-- #2

#### Hardware



#### **Core Capabilities** and Technologies-- #3

#### OEM/ODM

- Successfully Designed/ Customized Products for OEM/ ODM Customers Across the Globe for 11Years
- Private Label Options
- Full Layer 3 Customization Capabilities
- Software and Hardware Custom Options
- Full Mechanical Customization including Enclosures and Connectors
- Integrated Design Efficiency for Customization to Produce Most Prototypes in Weeks not Months
- Outstanding Quality, 100% on time Delivery and Highly Competitive Prices

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## **Core Capabilities** and Technologies-- #4

- Full Burn-in Test

#### Manufacturing

• ISO9001:2008, ISO14001 Certified Faclity • Manufaturing Processes Fully Automated In MES Systems • 100% In-house Functional Test • Product Field Failure Rate: Below 0.01% • Long Term Working Relationship with Local UL Facility • Sophisticated Lot Control Traceability Down to Each Component • Most SKUs can be Delivered in Days, Not in Weeks



#### Your Competitive Advantages with Henrich

- Full Industrial Ethernet Product Offering-Supports Most Industrial Applications
- Over 1000 SKUs to Meet Most Demands with Off-Shelf Products
- Proven Quality: Less Than
  0.01% Field Failure Rate. USA
  Customer Reference Available
  Upon Request
- Guaranteed Lowest Possible
  Cost in OEM/ODM Options
- 24x7 Global Operations to Service Our Customers and Partners
- Down to 30 Days Prototyping Can be Achieved
- US Local Sales and Service Teams Are Ready to Serve at Anytime

